



321 Milwaukee Street • P.O. Box 340 • Menasha, WI 54952-0340 •
www.menashautilities.com

MEMORANDUM

TO: Mark Radtke, Director
Public Works

FROM: Melanie Krause, Dick Sturm
Co-General Managers

DATE: May 2, 2012

SUBJECT: Recommendation for Awards

At the Menasha Utilities Commission Meeting on March 1, motions were approved requesting the Board of Public Works recommend to the Common Council award of Contract M0002-910283-A Elevated Water Tank Demolition to the low bidder, Iseler Demolition, Inc, for the base bid in the amount of \$7,510.

At the Menasha Utilities Commission Meeting on March 1, motions were approved requesting the Board of Public Works recommend to the Common Council award of Contract M0002-910333 16 Inch Transmission Main Construction Broad Street to Power Canal to the low bidder, Dorner, Inc, in the amount of \$532,952.50.

At the Menasha Utilities Commission Meeting on April 25, motions were approved requesting the Board of Public Works recommend to the Common Council award of Contract M0002-910283-B High Lift Pumping Station/Standby Generator & Motor Control Modifications to the lowest bidder, Pieper Electric, Inc., for Base Bid B and Alternate Bid B-1 in the amount of \$612,400 (\$615,000 less deduct of \$2,600) after West Electric, Inc. was allowed to withdraw its bid (lowest bid) due to an error.

The financing for the entire project will be from the Safe Drinking Water Fund (SDWF) with 10% principal forgiveness applied. The water rate case that went into effect in March included the future debt payment for this project. The SDWF financial assistance agreement for this project will be on a future council agenda.

Copies of the bid tabulations and recommendations from McMahon Engineers/Architects are attached.

McMAHON

ENGINEERS ARCHITECTS

April 18, 2012

Menasha Utilities
Utility Commission
321 Milwaukee Street
P.O. Box 340
Menasha, WI 54952-0340

Re: Menasha Utilities
High Lift Pumping Station / Standby Generator & Motor Control Modifications
Contract M0002-910283-B (Re-Design)
Letter Of Recommendation
McM. No. M0002-910283.02

Dear Commissioners:

Bids were received at the Menasha Utilities Office at 2:00 p.m., April 10, 2012, for the Standby Generator & Motor Control Modifications Project (Contract M0002-910283-B). A total of four bids were received (Bid Tabulation enclosed).

Base Bid A- 500 kW Standby Generator & Motor Control Modifications

Base Bids ranged in price from \$530,742.30 to \$611,845.00.

Alternate Bids were also received. Alternate Bid A-1 substituted PVC conduit for the underground electrical portion of Feeder No. 2. Alternate Bid A-2 substituted aluminum conductors for Feeders Nos. 1, 2 and 3.

Base Bid B- 300 kW Standby Generator With Pump & Motor Control Modifications

Base Bids ranged in price from \$536,795.76 to \$622,140.00.

Alternate Bids were also received. Alternate Bid B-1 substituted PVC conduit for the underground electrical portion of Feeder No. 2. Alternate Bid B-2 substituted aluminum conductors for Feeders Nos. 1, 2 and 3.

Bidders were required to submit Disadvantaged Business Enterprise (DBE) forms with their bid to comply with Safe Drinking Water (SDW) requirements.

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Menasha Utilities
Utility Commission

Immediately upon opening of the bids, it became obvious to us that a mistake may have been made by West Electric, Inc. in preparation of their Bid, and West Electric has since confirmed same. Their Bid is approximately \$70,000 lower than the next lowest Bidder, and the next three Bidders are clustered very closely. Furthermore, since this project consists predominately of purchased equipment, there probably is not enough room in the project to make up \$70,000 with more efficient labor or material. In our opinion, West Electric evidently omitted costs from their Bid by mistake.

Based upon the April 17, 2012 opinion memorandum, written by Attorney Pamela Captain (attached), the Menasha Utilities can reject the Bid based on the fact that West Electric, Inc. made a honest mistake not caused by a careless act or omission. West Electric has indicated that the flurry of activity that occurs right at Bidding time caused them to inadvertently omit a significant cost from this Bid. For this reason, we recommend that the Bid submitted by West Electric, Inc. be considered for rejection.

Therefore, we recommend award of Contract M0002-910283-B to the low, responsive bidder, Pieper Electric, Inc. of Milwaukee, Wisconsin, for Base Bid B and Alternate Bid B-I deduct (\$615,000.00 - \$2,600.00 = \$612,400.00). It is our opinion that this combination of Base Bid B with the use of PVC conduit under the street will result in an excellent project for the Utility. This award is contingent upon Wisconsin SDW loan approval.

If you agree with our assessment, please have the authorized representative date and sign the enclosed Notices of Award, and return all copies to our office for incorporation into the contract documents. If you have any questions, feel free to contact me.

Very truly yours,

McMAHON



Donald J. Voogt, P.E., BCEE
Associate / Senior Project Engineer

DJV:smdt

Enclosure: Bid Tabulation
Notice Of Award (4 copies)



1445 McMahon Drive / P.O. Box 1025
 Neenah, WI 54956 / 54957-1025
 920-751-4200 / 920-751-4284 - Fax
 www.mcmgrp.com

BID TABULATION

Owner: MENASHA UTILITIES - City Of Menasha, Wisconsin
 Project Name: High Lift Pumping Station
 STANDBY GENERATOR & MOTOR CONTROL MODIFICATIONS
 Contract No. M0002-910283-B - (Re-Bid)
 Bid Date / Time: April 10, 2012 @ 2:00 p.m., local time
 Project Manager: Donald J. Voogt, P.E., BCEE

Contract M0002-910283-B (Re-Bid)	WEST ELECTRIC, INC. 1195 Flightway Drive DePere, WI 54115 (Bidder)	PIEPER ELECTRIC, INC. 5070 North 35th Street Milwaukee, WI 53209 (Bidder)	ELMSTAR ELECTRIC CORPORATION 800 East Line Road Kaukauna, WI 54130 (Bidder)
BASE BID A: 500 kW Standby Generator & Motor Control Mod	\$530,742.30	\$605,000.00	\$610,459.00
Alternate Bid A-1 - <i>Deduct</i>	- \$2,325.50	- \$2,600.00	- \$4,688.00
Alternate Bid A-2 - <i>Deduct</i>	- \$9,522.00	- \$12,300.00	- \$5,430.00
BASE BID B: 300 kW Standby Generator W/Pump & Motor Control Mod	\$536,795.76	\$615,000.00	\$619,832.00
Alternate Bid B-1 - <i>Deduct</i>	- \$2,325.50	- \$2,600.00	- \$3,678.00
Alternate Bid B-2 - <i>Deduct</i>	- \$9,500.00	- \$9,900.00	- \$5,086.00
Addendum Ack.	Yes - #1 & #2	Yes - #1 & #2	Yes - #1 & #2
Bid Security	5% Bid Bond	5% Bid Bond	5% Bid Bond
DBE / SDW Forms	✓	✓	✓

Contract M0002-910283-B (Re-Bid)	FAITH TECHNOLOGIES, INC. 2662 American Drive P.O. Box 627 Appleton, WI 54912 (Bidder)
BASE BID A: 500 kW Standby Generator & Motor Control Mod	\$611,845.00
Alternate Bid A-1 - <i>Deduct</i>	- \$5,413.00
Alternate Bid A-2 - <i>Deduct</i>	- \$20,598.00
BASE BID B: 300 kW Standby Generator W/Pump & Motor Control Mod	\$622,140.00
Alternate Bid B-1 - <i>Deduct</i>	- \$5,411.00
Alternate Bid B-2 - <i>Deduct</i>	- \$17,443.00
Addendum Ack.	Yes - #1 & #2
Bid Security	5% Bid Bond
DBE / SDW Forms	✓

SECTION 00 51 00.00

NOTICE OF AWARD

Dated: _____

Contractor: **PIEPER ELECTRIC, INC.**
5070 North 35th Street
Milwaukee, WI 53209

Contract No. M0002-910283-B (Re-Design)
Project: **High Lift Pumping Station**
STANDBY GENERATOR & MOTOR CONTROL MODIFICATIONS

OWNER: **MENASHA UTILITIES**
City Of Menasha - Winnebago County, Wisconsin

You are notified that your Bid, dated April 10, 2012, for the above contract has been considered. You are the apparent successful Bidder, and have been awarded Contract M0002-910283-B - High Lift Pumping Station - Standby Generator & Motor Control Modifications, for the Menasha Utilities, City of Menasha, Winnebago County, Wisconsin. This award is contingent upon Wisconsin Safe Drinking Water (SDW) loan approval.

The Contract Price of your contract is as follows:

Base Bid B (300 kW Standby Generator With Pump & Motor Control Modifications):.....	\$615,000.00
Alternate Bid B-1 (Substitute PVC Conduit).....	- \$2,600.050
TOTAL	\$612,400.00

Six Hundred Twelve Thousand Four Hundred & no/100 Dollars (\$612,400.00)

1. You must deliver Insurance Certification complying with the General Conditions and Supplementary Conditions (Sections 00 72 00.00 and 00 73 00.00) of the Contract Documents.
2. You must execute four (4) counterparts of the Agreement, including all Contract Documents, and return to the ENGINEER / ARCHITECT's office for review prior to submission to the OWNER for execution.

Upon compliance with these conditions, and execution by the OWNER, one fully signed counterpart of the Agreement will be returned to the CONTRACTOR, along with the Contract Documents.

OWNER:
MENASHA UTILITIES
City Of Menasha - Winnebago County, Wisconsin

(authorized signature)

(title)

Witness: _____