



SPIELBAUER FIREWORKS CO., INC.

Wisconsin's Oldest Exhibition Fireworks Company

Office: 1976 Lane Road • Green Bay, WI 54311 • Telephone 1-920-336-0446 • Fax 1-920-336-1214

May 12th, 2015

City of Menasha
Attn: Mayor Donald Merkes
140 Main St.
Menasha, WI 54952

Dear Mayor Merkes:

Thank you for the opportunity to submit the enclosed proposals for your consideration and approval. As per your request the first proposal offers you a \$16,500.00 base program for your July 4th, 2015 (and July 4th, 2016) fireworks display. The second proposal offers you a possible \$3,500.00 addition to the base program for each year. Please note that both programs are to be shot from the water!

To create this year program I greatly increased the number of two and a half-inch shells (adding over 500 shells) and also increased the number of midlevel boxes (adding nearly 400 additional shots). These items should work well from a water venue.

The large number of shots will add much intensity to your display. They can also be contained within the fallout area more easily helping to decrease the chance of a cancellation due to high wind (a problem we have had in the past).

Some of the revisions made result from the amount of equipment we are able to safely fit on a floating vessel. Some of the changes were made to take advantage of the crowd being able to see the discharge area. We will be shooting a larger number of fireworks than ever before and I believe their proximity to the audience paired with the clear vantage to their discharge is going to make for a really exciting display!

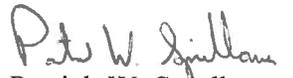
To create this year's possible \$3,500.00 addition I added two more sets of midlevel boxes, shells to canopy each of the midlevel boxes already included, and I added to the finale. This addition will further increase the intensity of your display while adding some items unique to a water venue such as our New Color Flames On Water Cake (which shoots out multi-colored candles that float and burn the colors of the rainbow on the water's surface).

If the proposals meet your approval please sign the enclosed corresponding contracts to accept each. Note that confirmation of your order and your insurance certificate will be sent to you upon receipt of the signed contracts.

Please feel free to accept just the base program at this time. We can always contract for the addition once we know where fundraising ends up. If you would like to change or add to the programs at any time, just give us a call and we will assist you!

I believe we have created a program that works very well for your event and I would be proud to be given the opportunity to supply it to you.

Sincerely,

A handwritten signature in cursive script that reads "Patrick W. Spielbauer".

Patrick W. Spielbauer
President



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DISTRIBUTORS & EXHIBITORS
WISCONSIN'S OLDEST EXHIBITION FIREWORKS CO.
Established in 1952

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Fax 1-920-336-1214

Factory & Warehouses:
Bellevue

To: City of Menasha
Attn: Don Merkes
140 Main Street
Menasha, WI 54952

Proposal # 15Me3064
Order Date 3/30/2015
Date 5/12/2015
Terms Balance Due By 7/4/2015

1% Per Month Interest Charged On Accounts Over 30 Days Old

Proposal

\$16,500.00 Fireworks Display for July 4, 2015 (Sat.)

Opening

- 12 — 4 inch Red Gamboge To Blue Chrysanthemum w/ Silver Tail
TO CANOPY 3 INCH RWB FINALE BOXES.

- 10 — 5 inch Silver To Red & Blue Crossette
TO CANOPY 3 INCH RWB FINALE BOXES.

- 4 — 3 inch 25 Shot Red, White & Blue Crossette w/ Silver Tail Box (Special Timing)
Fires twenty-five red, white, and blue shells in the sky overhead. Twenty-five shell
special boxed finale. Self contained box includes mortars.

Additional Special Break Shells

- 18 — 4 inch Assorted Japanese Style Select Shells - San Tai
- 36 — 4 inch Assorted Import Chrysanthemum & Peony Shell w/ Rising Tail - Lidu
- 6 — 4 inch Import Shell w/ Rising Whistle
- 36 — 4 inch Assorted Import Special Break Shell - Sunny
- 36 — 4 inch Assorted Import Special Break Shell w/ Rising Tail - Sunny
- 36 — 4 inch Assorted Import Strobing & Vibrant Color Shell - Icon
- 36 — 4 inch Assorted Import Chrysanthemum & Peony Shell - Lidu
- Total: 204 — 4 inch Special Break Shells**
- 8 — 5 inch Assorted Japanese Style Select Shells - San Tai
- 24 — 5 inch Assorted Import Strobing & Vibrant Color Shell - Icon
- 36 — 5 inch Assorted Import Chrysanthemum & Peony Shell - Lidu

IMPORTANT

This merchandise sold and shipped on the representation of the buyer that the same will be used strictly in accordance with laws of the state of destination.

This merchandise is sold upon the condition that the seller shall not be liable in any civil action for any accident or injury occasioned during the transportation, handling, storage, sale or use of the merchandise.



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36 — 5 inch Assorted Import Chrysanthemum & Peony Shell w/ Rising Tail - Lidu

36 — 5 inch Assorted Import Special Break Shell - Sunny

Total: 140 — 5 inch Special Break Shells

18 — 6 inch Assorted Japanese Style Select Shells - San Tai

18 — 6 inch Assorted Import Strobing & Vibrant Color Shell - Icon

18 — 6 inch Assorted Import Special Break Shell w/ Rising Tail - Sunny

27 — 6 inch Assorted Import Chrysanthemum & Peony Shell w/ Rising Tail - Lidu

27 — 6 inch Assorted Import Chrysanthemum & Peony Shell - Lidu

Total: 108 — 6 inch Special Break Shells

Midlevel Display

4 — 49 Shot Thunder Rain Cake

4 — 49 Shot Assorted Crossette Chrys. W/Strobe Dahlia Cake

4 — 150 Shot Happy Stars Box

Repeating barrage box that creates gold crackling bursts overhead.

4 — 2.5 inch 36 Shot Assorted Ring Box

Creates perfect variegated color rings in the sky above.

4 — 2.5 inch 36 Shot Twinkling Kamuro w/ Tail Box

4 — 2.5 inch 36 Shot Dahlia Tail Box

Grand Finale

5 — 5 inch Silver Rain

WICKED FOR RAPID FIRE.

5 — 5 inch White Twinkling Chrysanthemum

WICKED FOR RAPID FIRE.

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- 5 — 5 inch Diadem Chrysanthemum w/ Strobing Core
WICKED FOR RAPID FIRE.
- 5 — 5 inch Diadem Chrysanthemum w/ Titanium Reports
WICKED FOR RAPID FIRE.
- 15 — 3 inch 10 Shot Import Color & Glitter Finale - Bulk
Creates a dazzling array of color and glitter in the night sky. Ten shell special finale - reloads only.
- 4 — 2.5 inch 36 Shot New Color Finale Box
Creates a dazzling array of color and glitter in the night sky. Thirty-six shell special boxed finale. Self contained box includes mortars.
- 4 — 3 inch 25 Shot Titanium Salute w/ Silver Tail Finale Box (Special Timing)
Fires twenty-five earth shaking reports with rising tails in the sky overhead. Twenty-five shell special boxed finale. Self contained box includes mortars.

Firing Equipment

- 498 — E-Match (5M = 16.4')

Insurance Coverage

\$5 million insurance coverage for public liability and property damage.

Operator

Experienced pyrotechnic operators to be provided by Spielbauer Fireworks Co., Inc. Operators/ employees of Spielbauer Fireworks are covered under our workers compensation policy.

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Delivery

Fireworks to be delivered by Spielbauer Fireworks Co., Inc.

Equipment

All equipment necessary for the set up and firing of display to be provided by Spielbauer Fireworks Co., Inc.

Your Price \$16,500.00

Display Date: 7/4/2015

Rain Date: July 5th, 2015.

NOTE: TO BE SHOT FROM THE WATER!

Note: This is the first year of a two year contract covering July 4th, 2015 and July 4th, 2016.

DISPLAY TO LAST 25-30 MINUTES!

Local permit to be mailed in.

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Insurance certificate to be issued once order is confirmed.

Meeting with Neenah-Menasha Fire Rescue to be arranged prior to event.
Contact Vernon Green: (920) 866-6201

Location: Jefferson Park/ Menasha, WI

Thank you for your order.

~Proposal void after May 20, 2015~

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Menasha

(Village)

WI

(Location)

Contract entered onto this 12th day of **May A.D., 2015** by and between Spielbauer Fireworks Co., Inc. party of the first part, and the **City of Menasha**.

Authorized Agent Mayor Don Merkes
(Official in Charge)

Party of the first part agrees to furnish party of the second part Fireworks per program submitted, said display to be given on the evenings of **July 4th, 2015 (and July 4th, 2016)** weather permitting. It should be understood that should inclement weather prevent the giving of said display on date herein mentioned, the program would be given on the next clear night falling during the above week, for the additional sum of six hundred dollars, to cover auxiliary costs suffered by party of the first part. If said display is not rescheduled, a cancellation fee of 20% of the contract price shall be charged.

Party of the second part agrees to furnish party of the first part sufficient space for the proper giving of said display, also to furnish dry space to store and prepare said fireworks; furnish necessary police protection and necessary lumber that may be required for erecting the display, to help our expert display man that we send to superintend said display.

The party of the first part agrees that proper protection for the benefit of spectators will be covered by bodily injury and property damage insurance at the time of display, automobiles excluded. It is further agreed and understood that the party of the second part is to pay the party of the first part the sum of **\$16,500.00** each year for the above display, same to be paid **balance due by July 4th, 2015 and balance due by July 4th, 2016**.

The parties hereto do mutually and severally guarantee the terms, conditions, and payments of this contract, their articles to be upon the parties themselves, their heirs, executors, administrators and assigns.

IN WITNESS WHEREOF we set our hands and seals in duplicate hereof this 12th day of **May, A.D., 2015**.

WITNESSES:

ACCEPTED BY X

(Official in Charge)

Pat W. Spielbauer

Spielbauer Fireworks Co., Inc. REP

REMARKS:

Fireworks as per itemized proposal number 15Me3064 dated 5/12/15. Note that this is a two-year contract for July 4th, 2015 and July 4th, 2016.



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Proposal

\$3,500.00 Fireworks Display for July 4, 2015 (Sat.)

Shell Flight

- 5 — 5 inch Five Colors Kamuro
TO CANOPY THUNDER RAIN CAKES
- 5 — 5 inch Red Strobe
TO CANOPY ASST. XXTTE CHRYS. W/STROBE DAHLIA CAKES
- 5 — 5 inch Crackling Flower w/ Crackling Tail
TO CANOPY HAPPY STAR BOXES
- 5 — 5 inch Ring w/ Titanium Artillery Pistil
TO CANOPY RING BOXES
- 5 — 5 inch Gold Twinkling Kamuro w/ Gold Tail
TO CANOPY TWINKLING KAMURO BOXES
- 5 — 5 inch Dahlia w/ Tail (Red w/ Red Tail, Green w/ Green Tail)
TO CANOPY DAHLIA TAIL BOXES (red or green)
- 8 — 6 inch Brocade Crown
TO CANOPY PEANUT BROCADE CROWN BOXES
- 4 — Quickmatch & Labor - Shells Chained For Rapid Fire
Match and labor used to wick above shells for rapid fire.

Midlevel Display

- 4 — 48 Shot New Color Flames On Water/ New Color Carpet Cake
- 4 — 3 inch 25 Shot Peanut Brocade Crown Box

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Grand Finale

- 4 — 52 Shot Poisonous Spider Barrage Box
Fires fifty-two timed color and spinning aerial shots 150 ft. overhead. Self contained box includes mortars.
- 4 — 4 inch 16 Shot Color & Palm Tree w/ Silver Tail Box

Firing Equipment

- 30 — E-Match (5M = 16.4')

Operator

Experienced pyrotechnic operators to be provided by Spielbauer Fireworks Co., Inc. Operators/ employees of Spielbauer Fireworks are covered under our workers compensation policy.

Delivery

Fireworks to be delivered by Spielbauer Fireworks Co., Inc.

Equipment

All equipment necessary for the set up and firing of display to be provided by Spielbauer Fireworks Co., Inc.

Your Price \$3,500.00

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ADDITION TO ORDER - TO BE SHOT FROM THE WATER!

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Meeting with Neenah-Menasha Fire Rescue to be arranged prior to event.
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Local permit to be mailed in.

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